

TRUSTED WORLD

HELPING PEOPLE HELP PEOPLE®

Annual Report

Helping People
Help People

Changing the way
Nonprofits work and think



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ABOUT US WHO WE ARE



The main focus of Trusted World is helping those who are already helping people. So many nonprofits, schools, and government agencies are working hard to assist people; the last thing they need is some long, drawn-out process to get the necessary resources they need to make a difference in their community.

Because of the services that Trusted World provides, our partners no longer need to have a clothing closet or food pantry. We remove their process of collecting, sorting, counting, and inventorying and we package the right resources for each person they are helping.

Our partners place size-specific orders for the families they are assisting. Trusted World will pick those orders, based on size, style, and gender, package them and deliver them to our partners at no cost.

Trusted World has become the backbone of some of the best organizations right here in North Texas.

HOW IT STARTED

Trusted World provides the best resources, at no cost, to people and organizations working on someone else's behalf.

- Trusted World Mission Statement

A SIMPLE VISION

Michael Garrett, founder and CEO of Trusted World has a simple vision - Let nonprofits, schools, and police do what they do best, and let's support them. The majority of them are skilled in counseling, helping, or protecting; what they need are resources. The public wants to help but sometimes doesn't know how or where. And so begins the concept of Trusted World. Processes were created that allow the public to donate resources so that Trusted World's partners can order them for the next person they see in need. This process is known as "Just In Time Manufacturing" in the supply chain world. Michael calls it "Just In Time Donations."



MICHAEL GARRETT

LONGTERM EFFECT

Trusted World is focused on helping people help more people. We are 100% collaborative. We have a multiple level approach to our partners.

REAL TIME INNOVATION

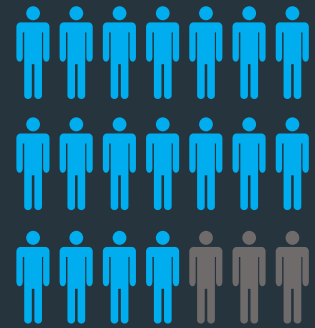
- Trusted Inventory software system
- Police application, allowing officers to order resources while on a call
- Partner Portal, allowing partners to see their orders in real time
- Trusted Directory, allowing partners to see other partners' services
- Trusted Network News, featuring our partners' work
- Changing the way nonprofits work by allowing them to focus on their core functions without having to worry about a clothing closet or food pantry



AFFECTING LMI FAMILIES

LMI - low to moderate income families. 88% of the people that Trusted World assist through our partners are affected by low to moderate income.

88 %
LMI Families



BANKING CRA

Trusted World is a qualified Community Reinvestment Act (CRA) organization that provides clothing, food, and toiletries to LMI families and individuals through our partners.

These services are provided at no cost to our partners or their clients. Qualified partners are monitored by their interaction with the community who receive free or reduced lunches and by the LMI Census Tract.

DON'T JUST TAKE OUR WORD

We have a Platinum Transparency rating with Candid (Guide Star), a Four Star rating with Charity Navigator and a Transparent rating with Excellence in Giving.

Platinum
Transparency
2022

Candid.



Charity
Navigator



+ FOUR-STAR +

GROWING WITH THE NEED

Trusted World has grown throughout the years. From an idea in 2014 to over 750 network partners in 2022. Trusted World is one of the fastest growing nonprofit networks in North Texas.



2014

Trusted World starts in a house in Allen, Texas



2015

Trusted World opens its first facility in Allen - 2,300 sqft



2016

Trusted World starts the Helping People Help People program



2018

Trusted World opens their Garland facility - 23,000 sqft.



2022

Trusted World processes over 12,000 orders, valued over \$2.4M, helping over 28,000 people





RESOURCES AND MORE

Providing clothing, food, and toiletries at no cost is just the beginning of what we do. By using Trusted World's services, we also allow our partners to maximize their space. Since they no longer need to maintain a clothing closet or food pantry, they can use that space to see more clients and offer more services. Some of our partners are seeing 30% more clients.

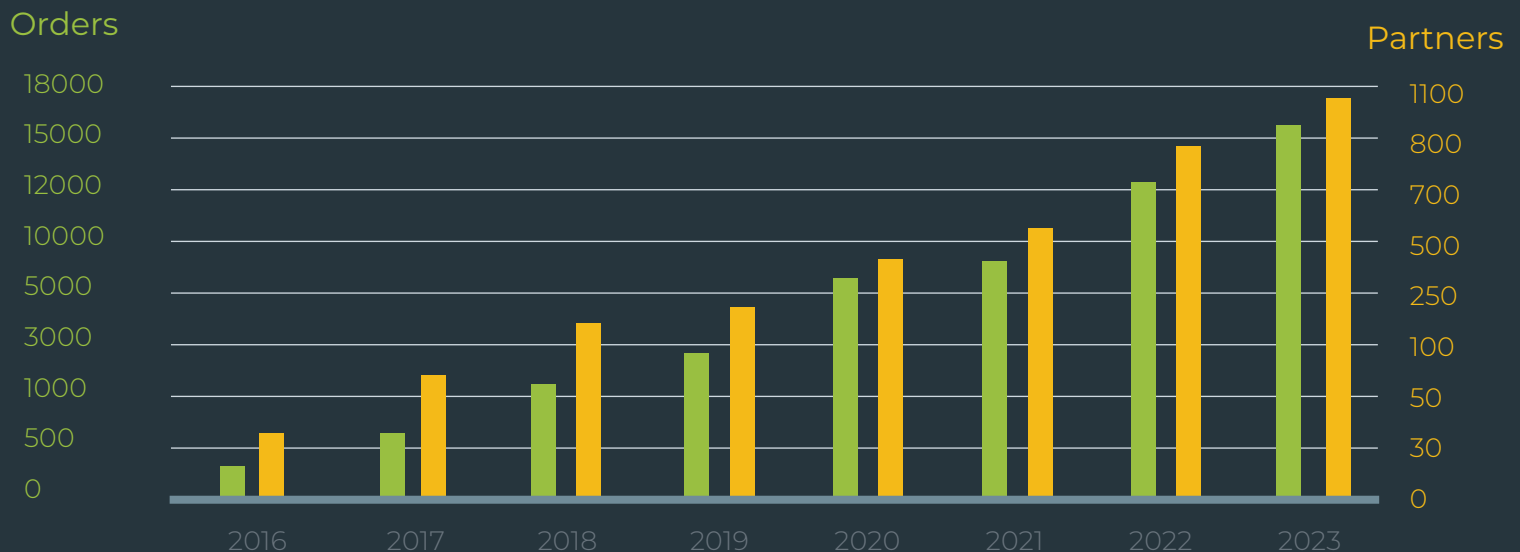
We also remove the need to process data. When you use our services, we generate monthly reporting on the services and resources that we provide. This allows our partners to focus more on what they do best.

STREAMLINE EFFECT

By offering streamline reporting, our partners can see just how effective their resources are. Not only does this allow our partners to see results faster, but it also frees up time for them to work on other projects that have the potential to increase the impact of their clients' lives.

AMAZING DATA

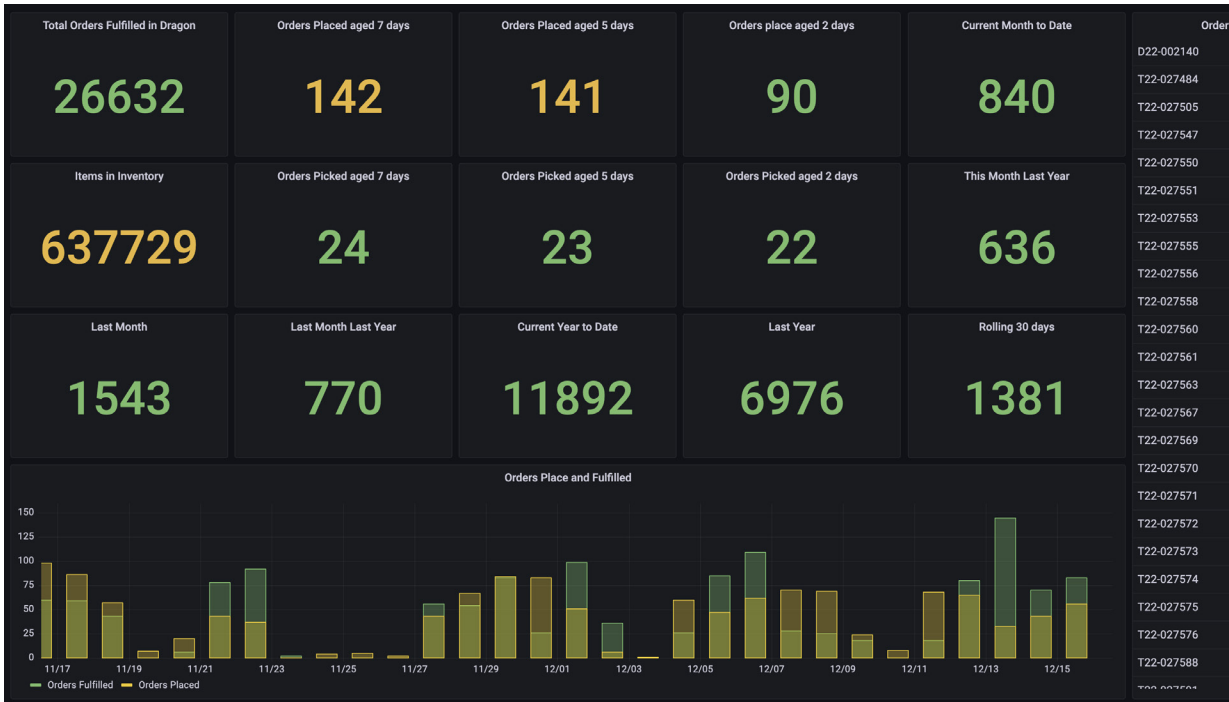
In addition to providing the best resources, at no cost, Trusted World collects and provides data unlike any other nonprofit. From detailed monthly reporting to our partners, to complex real time data on trends, we track everything including number of orders, value of donations provided, and more, as seen by our live dashboard to the right. All data can be provided by zip code, city, route, and county.



ORDERS/PARTNERS OVER TIME

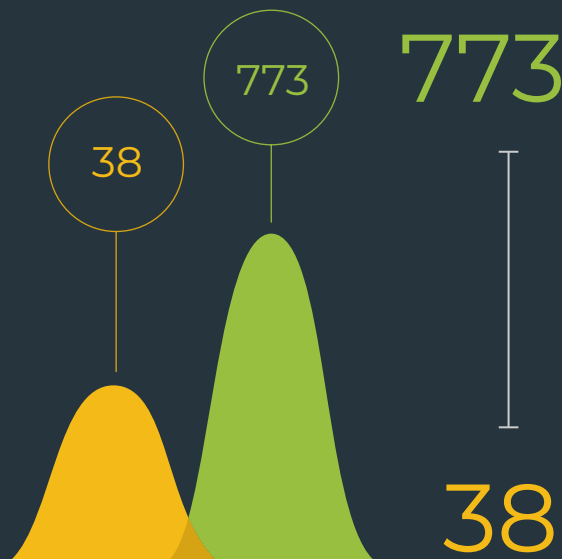
In 2019, Trusted World created its own software system called Trusted Inventory. With the help of UTD's E.P.I.C.S. program, we were able to create a system that not only helps us organize everything, but also tracks all of our orders. In the three years prior to the creations of our own system, Trusted World processed about 3,000 orders using out of the box systems.

The three years since the creation of our system, Trusted World has processed over 27,000 orders. With this system and serving over 750 partners, Trusted World has shown that they are a very stable and well managed organization. Trusted World has shown that it is very capable of handling day to day operations on a large scale and can still be able to manage the surges when local disasters hit.



PARTNER NETWORK

In 2016, Trusted World started the concept of Helping People Help People with 38 partners. We ended 2022 with 773 partners.



PARTNER SERVICES

Trusted World is constantly developing new services to provide to our partners. It started with the police application, followed by the partner portal and then the Trusted Network directory. To help support our partners, we host an awards banquet that features some of the most amazing partners that we have. Also, our weekly production of Trusted Network News and our monthly Trusted Talks are designed to help promote the great work of our partners to the community.

TOP DONORS

Think of them as helping us help people help people.



TOP TEN TRUSTED PARTNERS

Top Ten Organizations receiving resources from Trusted World

Organization	Donation Value	People Assisted
The Bridge Homeless Recovery Center	\$334,552	2,167
Nexus Recovery Center	\$256,333	1,057
Refugee Services of Texas	\$227,945	1,678
Plano ISD	\$167,741	1,776
American Red Cross	\$127,572	1,178
Richardson ISD	\$80,337	870
The StewPot	\$74,152	1,585
LifePath Systems	\$67,582	970
Dallas ISD	\$56,378	546
Catholic Charities of Dallas	\$41,726	416

Resources by County

Dallas County Residents	\$1,745,114	22,464
Collin County Residents	\$432,833	4,447

Resources by Sector

Nonprofits	\$1,622,607	21,309
Schools	\$456,491	5,686

WHAT WE DID

Orders Fulfilled	12,210
Donation Value	\$2,364,958
Items Provided	374,633
People Served	28,122
Meals Provided	149,494

Impact

Age	
0-1	570
2	265
3	236
4	363
5 - 11	4,254
12 - 17	2,273
18 - 35	16,857
36 - 59	2,683
60+	621



From the information above

Under 18	7,961
18 or older	20,161

Following based on clothing orders only

Female	5,492
Male	5,162
Black or African American	3,803
Hispanic	3,714
White	1,959
Middle Eastern	206
Asian	158
All others	814

WHAT IT COST

Expenditures

Operations	\$237,295
Facilities and Equipment	\$183,304
Business Expenses	\$31,701
Admin Expenses	\$1,824
Contract Services	\$128,800
I.T.	\$11,652
Travel and Meetings	\$2,201
Payroll Expenses	\$383,485
Total Expenses	\$966,942

Received in kind donations	\$2,646,424
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Public and Corporate Support

Direct Public Support	\$268,531
Corporate Contributions	\$1,670,000
Grants	\$102,500
Recycling	\$12,036
Total Revenue	\$2,056,367

VALUE OF YOUR DONATION

At Trusted World, efficiency is not just something we apply to our operations but also to our donations and finances. Your financial donation allows us to do two things, 1) build a process that is 100% reliable and repeatable, and 2) have peace of mind. Trusted World can provide reporting and data to support every donation dollar and its impact.

TRUSTED LEADERSHIP

Trusted World started with an amazing vision - let nonprofits focus on what they do best, we got their backs. Trusted World's leadership not only reviews what has been done, but they are also looking at tomorrow, next year, the next decade and more.

Trusted World provides resources into three main sectors - nonprofits, schools, and police; the board has representation from each of those sectors. We also have diversity in gender, race, age and business. Trusted World also polls our partners and the results are reviewed to ensure we are providing the best resources and services.

Moving forward, Trusted World is looking for more diversity as we grow the board and committees.





Michael Garrett
Chairman - CEO - Founder



Gabe Madison
Vice Chair



Daniel Bouton
Secretary



Monica Jackson
Treasurer



Chief Brian Harvey



Eva Hummel



James Thomas



Jamey Applegate



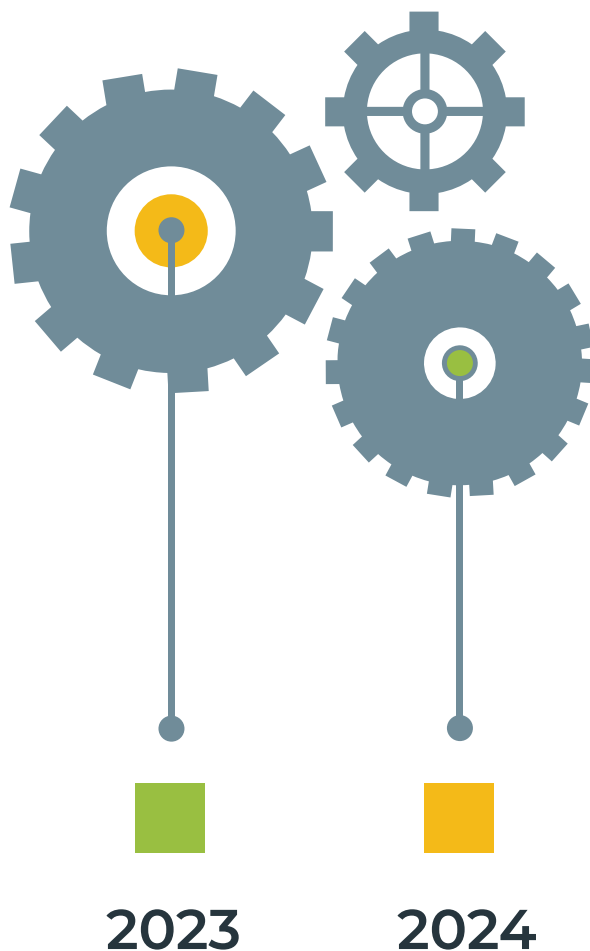
Eddie Army



Lauren Rose Sands
(starts in 2023)

THE FUTURE AND BEYOND

Trusted World has evolved beyond clothing, food, and toiletries. Trusted World has started to develop software solutions that help our partners assist the people they are currently helping, systems like the Police Application, Trusted Directory, and the Partners Portal. Trusted World sees the potential for developing more systems for our partners, systems like volunteer tracking solutions and inventory systems.



2023

Trusted World has maxed out our 23,000 sqft facility in Garland. 2023 brings the year of growth and expansion. Finding a larger facility for our operations will be one of our main focuses for the new year.

2024 & BEYOND

Proven and repeatable - two things that can describe Trusted World. In the years to come, Trusted World will be looking to expand outside of the North Texas area, bringing our services and systems to more communities.

TRUSTED TALKS

PARTNER FOCUS

During 2022, we started to really see the value of the partners in our Network. With the release of the Trusted Directory, we now see more interactions between our partners than ever before. We want to focus more on those relationships and how they change the way the community is being helped.

We started with the Trusted Network News, a weekly broadcast that features the amazing work of our partners and how we assist them make a difference in their client base. We have heard so many success stories that we decided we needed to share them with the public. This is a great way to promote the actions of our partners.

In 2023, we will be launching "Trusted Talks", a short interview/presentation of the work some of our partners have created. With over 750 partners, some of them are creating amazing processes that are changing the way other nonprofits and organizations are working. We want to promote their work so everyone can see.

TRUSTED WORLD

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TRUSTED WORLD FOUNDATION INC.

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